



## SOUTH AFRICAN ROAD FEDERATION

in association with



*presents a 1-day Virtual course on*

### Estimating, Costing and Pricing of Construction Tenders

On

**TUESDAY 21<sup>ST</sup> FEBRUARY 2023**

**VIRTUAL via MS Teams**

**PRESENTER**

**ERROL TATE Pr Eng**

#### **ERROL TATE**

##### **Contract Experience**

Errol Tate has 39 years' experience in the Civil Engineering Construction Industry, incorporating both construction and design. He was an operations Director of one of the large listed Construction companies for 17 years and in that time, successfully delivered several World Class projects.

He has been intimately involved in many forms of contract in various jurisdictions, bespoke conditions of contract, various forms of specifications and methods of measurement and client specific specifications.

##### **Educational Qualifications**

B.Sc. Eng (Civil), University of Natal, 1980

MBA, University of Durban-Westville, 1998

Certificate in Construction Adjudication, University of Pretoria, 2014

##### **COUSE DESCRIPTION**

- The importance of estimating as construction skill.
- The fundamentals of estimating – the necessary information and tender documentation, drawings, Scope of Works and Bill of quantities.
- The New PPPFA Regulations
- The tools required – plant costs, performance figures, productivity records, references, etc.
- The calculation of direct costs – examples of cost and rates computation.
- The significance and calculation of P&G items.
- The tender programme & the link with pricing of P & G items.
- The assessment of on- and off-site overheads.
- The role and input of sub-contractors.
- Finalisation of a tender and distribution of mark-up.
- The preparation of the final tender document.

- Assessment of risk at tender stage
- Risk & opportunity management

##### **WHO SHOULD ATTEND**

Attendance of the course will be beneficial to all practitioners involved in Estimating, Costing and Pricing of Construction tenders, consulting engineers, contractors, sub-contractors, SMMEs and QSEs tendering and pricing departments.

##### **Cost per delegate including VAT**

**SARF & SAFCEC Members R2 815**  
**Non Members R3 220**

*Interested delegates should register on-line: [www.sarf.org.za](http://www.sarf.org.za)*

*Closing date: Friday 17<sup>th</sup> February 2023*

*Terms and conditions apply*

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**Delegates can claim**  
**1 ECSA CPD point**



**3 CPD Hours Allocated**